



#### **JUMPSTART PROGRAM**



#### LORAL LANGEMEIER

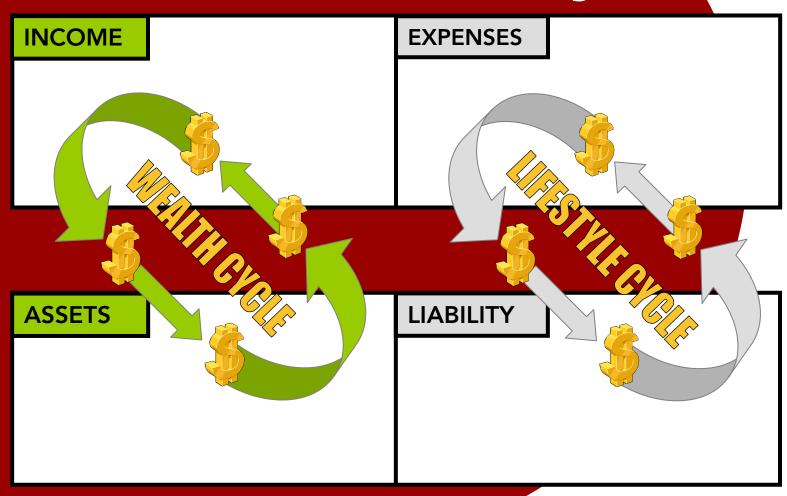
Author of *The Millionaire Maker* best-selling book series

## Tare Vour Entrepreneurial Spirit



YOUR ABILITY TO CREATE
FINANCIAL FREEDOM
S IN DIRECT PROPORTION
TO YOUR ABILITY TO CREATE
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FINANCIAL FREEDOM
SIN DIRECT PROPORTION
TO YOUR ABILITY TO CREATE

#### Create Your Wealth Cycle



#### A CASH MACHINE

business venture that uses your skill sets, is modeled after a similar successful business, is developed in weeks, sometimes days, takes advantage of teamwork, and generates immediate cash to feed your Wealth Cycle

# YOUR FASTEST PATH TO CASH

### Discover Your Cash Machine

WHAT ARE YOUR SKILL SETS?

HOW HAVE YOU MADE \$\$\$ IN THE PAST?

WHAT REALLY EXCITES YOU?

MATCH SKILLS
WITH CASH
MACHINE IDEAS

### The Vision for Your Business\*

#### Four Components to Building a Vision

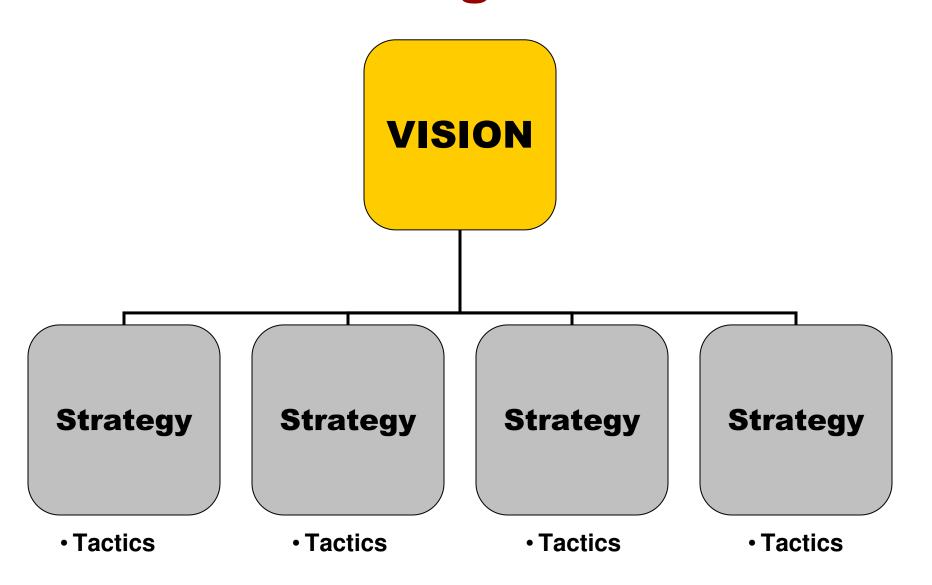
- 1. Values (Your "Why")
- 2. Goals (Your "What")
- 3. Mission (Your "What to Focus on" Now)
- 4. Descriptive Narrative

#### Do Not Sabotage!

- Too many rules
- Dependent on others
- Attaching to goals
- Failing to manage your expectations

A good TEAM can help you review these areas of Your Cash Machine!

#### **Business Strategies and Tactics**



# Vision Network Marketing Strategy

· Hold weekly tele-

**Build 5 Team** 

Leaders

Do private 1 on 1s with leaders

seminars

Offer product education calls

#### **Expand Retail Sales**

- Direct business to business sales
- Tactics Direct advertisement
  - Direct mail pieces

#### **Build Downline Customer Base**

- Coordinate email campaign
- 3-way calls
- Weekly team meetings

## Getting the Inside Track

## Someone has already DONE exactly what you want to DO

#### Internal vs. External

Hire Internal Team Support Outsource Team Support

#### **Action Assignments**

- 1-Identify your top three Skill sets.
- 2-Determine your "Fastest Path to Cash."
- 3-Find 2 other companies that are models of your Cash Machine and begin to study them.
- 4-Make a list of all Team Members needed.
- 5-Commit to starting a Cash Machine by a specific date and Just Do It!

#### READY, GO...

#### CREATE NEW MONEY!