

FCC Chat Log - 7/12/11

(12:02:48 PM) **CoachJacob**: KenCourse, You Rock Brother!

(12:03:10 PM) **CoachJacob**: AshleyPorter, what are you up to this week?

(12:03:11 PM) **kencourse**: We are live.

(12:03:22 PM) **kate is now known as Guest33159**

(12:03:25 PM) **CoachJacob**: Kate, from Oakland! How are you?

(12:03:30 PM) garyloper: **nope not live**

(12:03:36 PM) **Ray**: Hi All, Is Loral a bit lale or did I do something wrong?

(12:03:59 PM) **DeeDee**: Hi, Denise here from WA

(12:04:00 PM) **CoachJacob**: Ray, Loral will be up in a minute.

(12:04:00 PM) **Jim_Clayton left the room (quit: Quit: <http://www.mibbit.com> ajax IRC Client).**

(12:04:07 PM) **SandraMc [Mibbit@mib-8D7D43E2.static-ip.telepacific.net]** entered the room.

(12:04:13 PM) garyloper: **ray I believe Ken is working on it**

(12:04:25 PM) **CoachJacob**: SandraMc, How the @#** are you?

(12:04:30 PM) **Dionne [Mibbit@mib-F04EF184.hsd1.wa.comcast.net]** entered the room.

(12:04:31 PM) **Ray**: thanks!

(12:04:49 PM) **AshleyPorter**: Hey CoachJacob ... I'm listening and learning and taking steps to build my website and sales funnel ... excited about today's call!

(12:04:54 PM) **Guest33159**: Jacob, doing great. working hard to wrap up survey. Many people unavailable. . . have some good data . . . I have an appt with a LOL big table friend to make video on Thursday in Fremont.

kate

(12:04:56 PM) **krafty [Mibbit@mib-CAC72E7F.hsd1.fl.comcast.net]** entered the room.

(12:04:56 PM) **JessicaLOL [Mibbit@F57442A3.8CFEC0.1A2CE6D9.IP]** entered the room.

(12:05:00 PM) **SandraMc**: hahaha Jacob! I'm not quite 100% today, but hanging in there! How bout you super coach?

(12:05:15 PM) **mib_olq05x [Mibbit@mib-FBF2FFAE.dsl.wotnoh.ameritech.net]** entered the room.

(12:05:31 PM) **Robyn [Mibbit@mib-6FB6188F.jetstream.xtra.co.nz]** entered the room.

(12:05:39 PM) **CoachJacob**: Kate, awesome! Keep in motion and make sure you put yourself in sales opportunities at least 5 times this week!

(12:05:51 PM) **mib_olq05x left the room (quit: Quit: <http://www.mibbit.com> ajax IRC Client).**

(12:06:07 PM) **SandraMc**: Looks like the stream has yet to start...

(12:06:12 PM) **CoachJacob**: AshleyPorter, are you in the internet course? Your name is familiar.

(12:06:22 PM) **kencourse**: I'm not sure what happened there - I'm live again.

(12:06:27 PM) **mib_i11qnt [Mibbit@4C83A3DA.DDE4D8E7.22EE68DD.IP]** entered the room.

(12:06:33 PM) **SandraMc**: welcome back Ken!

(12:06:33 PM) **CoachJacob**: AshleyPorter, what are you doing to make those actions happen?

(12:06:33 PM) **SamCostello**: phew cpr?

(12:06:38 PM) garyloper: **not live here -- just now**

(12:06:55 PM) **SamCostello**: G'day

(12:07:11 PM) **mib_d2gwrt left the room (quit: Quit: <http://www.mibbit.com> ajax IRC Client).**

(12:07:12 PM) **SandraMc**: Hey there Sam!

(12:07:18 PM) **kencourse**: No one has us live?

(12:07:21 PM) **CoachJacob**: Sam, where you listening in from?

(12:07:30 PM) **SamCostello**: Hey Sandra

(12:07:31 PM) garyloper: **have it live now**

(12:07:37 PM) **SamCostello**: Sydney

(12:07:39 PM) **JessicaLOL**: I've got a live stream now

(12:07:48 PM) **CoachJacob**: It's Alive, It's Alive!!!

(12:07:50 PM) **SandraMc**: We had two packed live Fast Cash Coaching Webinars recently- lots of new Aussie members- YAY!

(12:07:52 PM) **bernie** [*Mibbit@mib-F560BCB2.dsl.pltn13.pacbell.net*] entered the room.

(12:08:03 PM) **Guest33159**: Jacob, will do. BTW potential client I told you about never sent money he promised. Moving on. Kate

(12:08:05 PM) **SamCostello**: :)

(12:08:24 PM) **krafty** left the room (quit: Quit: <http://www.mibbit.com> ajax IRC Client).

(12:08:39 PM) **CoachJacob**: Kate, that is why you get the money as soon as they say so. He probably will come onboard just may take twice as long.

(12:09:04 PM) **CoachJacob**: Welcome Sam from Sydney, we Love our Aussie frineds/family!

(12:09:30 PM) **SamCostello**: Why thanks :)

(12:09:31 PM) **Guest33159**: Jacob, he wouldn't pay via paypal and insisted on slow mail. k

(12:09:39 PM) **AshleyPorter**: is it better to attend accountability call with the same coach? Or can we attend any accountability call when we need some guidance?

(12:10:06 PM) **BelkiT** [*Mibbit@mib-C96E9A24.hsd1.ut.comcast.net*] entered the room.

(12:10:19 PM) **CoachJacob**: Kate, let them know how they pay and only give them the options you choose. Lead your team and part of your team are your clients :-)

(12:10:23 PM) **CoachBrett** [*Mibbit@mib-C07908F.cpe.net.cable.rogers.com*] entered the room.

(12:10:54 PM) **CoachBrett**: Happy Tuesday Everyone. How are you? How can we help?

(12:10:58 PM) **Guest33159**: jacob, good point. . . .k

(12:11:17 PM) **WindyRanchAdmin** [*Mibbit@mib-7A7968A9.eng.telusmobility.com*] entered the room.

(12:11:23 PM) **CoachJacob**: AshleyPorter, not bad to check out other coaches, just make sure you do not get the same questions to the coaches we are all individuals and the same results may come from 3 different ways to do it so it can sometimes cause confusion.

(12:11:43 PM) **garyloper**: ?? [what is the going rate to pay for lawn service & housekeeping ? non- established biz](#)

(12:12:06 PM) **CoachJacob**: CoachBrett, welcome, I am melting keys I am typing so fast, glad to have you there to have my back!

(12:12:26 PM) **CoachJacob**: garyloper, what state?

(12:12:27 PM) **LisaMarrone**: hey, Gary, I pay \$60 - \$70 a month or \$10 an hour

(12:12:39 PM) **garyloper**: [Florida](#)

(12:12:53 PM) **AshleyPorter**: thanks coachjacob

(12:12:57 PM) **Jacob-BBT**: A few years ago, we paid \$80/month for mow & blow in L.A.

(12:12:58 PM) **SandraMc**: Ashley, you may wish to listen to different coaches but "follow" one coach in particular. I usually suggest selecting a day and time that works best for you to attend a weekly call

(12:12:59 PM) **garyloper**: [thanks lisamarro that is about what I was thinking](#)

(12:13:00 PM) **LisaMarrone**: Hi, Ken, did you see my email about this makeover?

(12:13:07 PM) **CoachJacob**: garyloper, in Ca. it would be 100.00 to 120.00 per month for lawn service twice a month.

(12:13:17 PM) **LisaMarrone**: You're welcome, Gary - you are always so helpful!

(12:13:21 PM) **Julieb** [*Mibbit@mib-DF306EBD.hsd1.wa.comcast.net*] entered the room.

(12:13:39 PM) **CoachJacob**: garyloper, that is the going rate in Fla. based on my daughters feedback.

(12:14:01 PM) **Iqbal** [*Mibbit@F73F0339.C94750F0.B90A7066.IP*] entered the room.

(12:14:10 PM) **LisaMarrone**: That must be for established business, I am in CA

(12:14:31 PM) **pkhedrick** [*Mibbit@mib-AB9B775F.lightspeed.irvnca.sbcglobal.net*] entered the room.

(12:14:34 PM) **AshleyPorter**: gottcha SandraMc

(12:14:36 PM) **CoachJacob**: LisaMarrone, where in Ca.?

(12:14:51 PM) **garyloper**: [thanks coachjacob will take it all into consideration, we pulled the lawn & replaced with native plants - need more trimming and weed pulling - not lawn scaping](#)

(12:14:59 PM) **LisaMarrone**: Paso Robles half way between LA and SanFrancisco

(12:15:29 PM) **CoachJacob**: Lisa, I am in San Francisco area slightly pricier than where you are.

(12:15:32 PM) **kencourse**: I didn't Lisa, I have been teaching and training the past two days. How are you? :)

(12:15:46 PM) **CoachJacob**: Pao Robles, great wines come from there!

(12:16:15 PM) **SandraMc**: Sure thing Ashley :)

(12:16:15 PM) **BelkiT**: Anyone has ideas on how to get clear a brand?

(12:16:22 PM) **JayW left the room (quit: Quit: <http://www.mibbit.com> ajax IRC Client).**

(12:16:23 PM) **LisaMarrone**: I'm good, Ken, I emailed about my website www.TheMobileOilChangers.com so you know it's just new and a GoDaddy Instant page

(12:16:30 PM) **ItsAboutYou [Mibbit@mib-35B0D1C0.dsl.bell.ca] entered the room.**

(12:16:58 PM) **ItsAboutYou**: Hello

(12:17:20 PM) **kencourse**: No worries - I will take a look after the session if you like. :)

(12:17:34 PM) **garyloper**: [belkt not sure what you are asking](#)

(12:17:42 PM) **LisaMarrone**: Okay, Ken, I think Loral wants you to look at it in the tch session

(12:17:45 PM) **LisaMarrone**: tech

(12:17:56 PM) **kencourse**: Of course.

(12:17:57 PM) **LisaMarrone**: I will be hooking it up to my Get Response account

(12:18:24 PM) **Jacob-BBT**: Lisa, just tried to go to your site, but typed Mobil (like the company) because when I think of oil and cars, I don't think of Mobile but Mobil. Maybe you can buy the other domain as well.

(12:18:30 PM) **Iqbal**: Hi Loral, am not making any progress on my sleepwell kit. Am putting more energy into getting my Stress Reduction courses and have created a media kit but now I have to find wellness connection to get the word out. Do you have any suggestions??

(12:18:43 PM) **CoachJacob**: BlkiT, what are you looking to brand?

(12:18:43 PM) **LisaMarrone**: Good idea, Coach Jacob!

(12:19:18 PM) **BelkiT**: Well, I'm a e lifcoach but I keep running into a wall because I'm don't have a brand. I'm just wandering how people get clear on their brand.

(12:19:19 PM) **ItsAboutYou**: is infusionsoft the mercedes equivelant?

(12:19:32 PM) **garyloper**: [lqbal what connections do you already have in the healing world ?](#)

(12:20:04 PM) **kencourse**: Yes, InfusionSoft does a LOT.

(12:20:06 PM) **SamCostello**: yes sendpepper is pretty feature rich and cheaper - there is an upgrade path too

(12:20:08 PM) **CoachJacob**: BlkiT, you need to have a narrow defined niche in Life coaching. That form of coaching is most critical in defining what you coach people on or through.

(12:20:11 PM) **garyloper**: [lqbal have you created a FB biz page and get involved with Linked In groups](#)

(12:20:19 PM) **SandraMc**: I wonder if Loral suggests Google ads as a good value as face book ads?

(12:20:21 PM) **ItsAboutYou**: costs quite a bit, also?

(12:20:29 PM) **CoachBrett**: BelkiT A Personal Brand is who you are. Is there a certain type of person, or issue, that you have most success with? or like doing?

(12:21:00 PM) **ItsAboutYou**: what type of pricing is involved with google ads or facebook ads?

(12:21:01 PM) **kencourse**: Yes, Google Ads are a good value but require you to do a bit more research to determine your targeting.

(12:21:06 PM) **kencourse**: For many people, Google Ads are just as worthwhile.

(12:21:11 PM) **jem [Mibbit@mib-F4F1B899.dsl2.chtw.wv.frontiernet.net] entered the room.**

(12:21:14 PM) **garyloper**: [beltT you need to drive deep into your passion and determine what is most important for you & excites you beyond all the other stuff you have to offer](#)

(12:21:29 PM) **CoachJacob**: SandraMc, I personally rate FB ads right now as more impactful because they are more defined and cheaper. But it is growing so fast a month from now could be different.

(12:21:58 PM) **AshleyPorter**: and i think you can say so much more with the images on Facebook Ads

(12:22:37 PM) **kencourse**: Yes, but Devil's Advocate, whether they actually convert or not can vary widely by industry using Facebook ads.

(12:22:43 PM) **CoachBrett**: BelkiT Who do you want to be to your community and potential clients? Write a description of who you want to be known as, in alignment with your passion and talents. You may not be it all yet, however you will then work off that description to present yourself to the world - in emails, in person, on

FB, etc

(12:23:05 PM) **mib_n4b6g1** [*Mibbit@mib-A1ED7DB5.oc.oc.cox.net*] entered the room.

(12:23:24 PM) BelkiT: Are there coaches who ask you questions and listen and help determine brand????

(12:23:33 PM) ItsAboutYou: that's part of branding yourself, right CoachBrett?

(12:24:15 PM) CoachJacob: BlkiT, as a business coach I do that with clients when they are not clear. I cannot answer if there is a specific niche for that yet...

(12:24:21 PM) SamCostello: Hey Ken did you get a chance to look at my email?

(12:24:48 PM) **kencourse**: I haven't been at my desk yet today. But SOON! :)

(12:24:52 PM) garyloper: [Belkt that is what you have going on right here, several coaches helping you determine your direction](#)

(12:25:04 PM) **kencourse**: We have Loral's Big Table in the building.

(12:25:09 PM) LisaMarrone: Hi, everyone in the Paso Robles area - my site is www.TheMobileOilChangers.com

(12:25:12 PM) SamCostello: oky doke

(12:25:15 PM) **AshleyPorter**: good point kencourse

(12:25:26 PM) CoachBrett: BelkiT Yes, I would imagine any good business coach could help you with that.

(12:25:38 PM) CoachBrett: A simple question asking process

(12:25:40 PM) SandraMc: Thanks Ken and Jacob! Things change in the market so fast

(12:26:02 PM) **kencourse**: For me, I'd always test both if you have the ability to do the research on Google.

(12:26:16 PM) **kencourse**: But for faster targeting, FB.

(12:28:44 PM) BelkiT: I feel like I'm unable to articulate on my own. I think a one on one for this purpose. Are coaches available for hire for one on one time. If so who specializes on this and how do I book a time?

(12:28:54 PM) SamCostello: speaking of whihc does any one know of a good basics of CRM resource? I get the how to set stuff up -I need info on the why's, why you'd use a particular group structure or set up a sequence in th ebest way.

(12:29:08 PM) SamCostello: and learn to type

(12:29:55 PM) garyloper: [belkt email me gary@garyloper.com](mailto:belkt_email_me_gary@garyloper.com) I will send you details on my special laser coaching call

(12:29:56 PM) CoachJacob: BelkiT, yes coaches are available. I would say Coach Brett or Coach Jacob are for sure good on this subject.

(12:30:20 PM) SandraMc: Jess, did you hear Loral speak about the AU call time change?

(12:30:20 PM) Dionne: k

(12:30:32 PM) LisaMarrone: I got Google-slapped, and am now on MSN, but am taking the Google engage in hopes of getting back on

(12:30:50 PM) JessicaLOL: SandraMC, unfortunately, I was out of the room for part of the call, and am unable to listen to it at my desk, so no I didn't

(12:31:07 PM) CoachBrett: BelkiT One of specialties is working with people on discovering and defining purpose, and personal brand. Please call your strategist at LOL and talk to them about setting up one-on-one time with me, and we will get it done.

(12:31:07 PM) SandraMc: I'll send you an email :)

(12:31:09 PM) LisaMarrone: Did you hear LinkedIn has a special going on to try their online ads?

(12:31:27 PM) **mib_mt2exn** [*Mibbit@mib-4160E635.lv.lv.cox.net*] entered the room.

(12:31:58 PM) LisaMarrone: Right, GoDaddy Instant page

(12:32:08 PM) AshleyPorter: I wonder how LinkedIn Ads work LisaMarron ... sounds like an interesting place to advertise

(12:32:22 PM) SandraMc: Garyloper- are referring to helping Belki with your expereicen with the laser call you got with LOL or your own coaching?

(12:32:22 PM) BelkiT: Okay, I will do that this week. Stuck for sure.

(12:32:25 PM) LisaMarrone: Yes, Ashley, I am checking it out this week

(12:32:37 PM) **Julerama** [*Mibbit@mib-6FA08423.slkc.qwest.net*] entered the room.

(12:32:56 PM) SandraMc: Gary, we really appreciate when our members help mentor each other with their

experience :)

(12:33:07 PM) Dionne: My website is www.Ember-Accounting.com It's very basic, I haven't spent anytime on it at all, but I really need some help with it.

(12:33:13 PM) garyloper: [sandramc my own coaching, which naturally includes all my LOL exp](#)

(12:33:24 PM) CoachJacob: BelkiT, one way to find out for sure is to get on Coach Brett's accountability call or mine. I am on Fridays at 3pm pacific time

(12:33:25 PM) AshleyPorter: cool LisaMarrone ... I bet its cheaper now since it's fairly new

(12:33:39 PM) **Javier [Mibbit@mib-2B46E34C.sd.sd.cox.net] entered the room.**

(12:33:48 PM) LisaMarrone: Ken, the Brochure and Coupon tab is the best I could do for a capture page, given GODaddy Instant page limitations

(12:34:22 PM) SandraMc: Gary, thank you for being specific, perhaps we would talk about that offline the chat session...

(12:34:32 PM) **mib_mt2exn left the room (quit: Quit: <http://www.mibbit.com> ajax IRC Client).**

(12:34:34 PM) LisaMarrone: www.TheMobileOilChangers.com

(12:34:58 PM) garyloper: [sure drop me a note](#)

(12:35:06 PM) BelkiT: Brett what is your email address???

(12:35:18 PM) SandraMc: BekliT, we encourage you to take advantage of the coaching you already have with Live Out Loud and our amazing Accountability Coaches that are available to you as a part of your current program

(12:35:49 PM) LisaMarrone: I bought the domain yesterday, so it doesn't even have a maintenance related background!

(12:35:57 PM) Guest33159: jacob, I have about 15 categories of data for survey responders' biggest challenges. Any suggestions for how to boil it down, next steps for creating marketing context? Kate

(12:36:12 PM) LisaMarrone: Youre right, the REAL page will be WordPress with a real capture page

(12:36:19 PM) SandraMc: BelkiT- please call on Brett's next Accountability Call, please check the FCC Calendar- Brett has AC calls on SUNDAY at 6:00 pm PST and Tuesday at 4:30 pm PST

(12:36:36 PM) LisaMarrone: Thank you, good info!

(12:37:14 PM) CoachBrett: BelkiT brett@liveoutloud.com

(12:37:43 PM) LisaMarrone: Oh, Packages and car detailing

(12:37:55 PM) BelkiT: I have been attending Ken's in the last while and I have been on others at other times but I am not getting any clearer which makes me think I need one on one support on this particular aspect.

(12:38:20 PM) CoachJacob: Guest33159, kate you want to direct the questions to ask questions that give you answers that you need. The only reason to do a survey is to know what product you need to create or what to focus on that your clients need. Does this help?

(12:38:53 PM) SandraMc: Brett- please check your email for a message from me

(12:38:54 PM) LisaMarrone: So, show expertise, have a blog with Q&A?

(12:40:49 PM) **alicekvd [Mibbit@mib-4EDE3257.hsd1.ca.comcast.net] entered the room.**

(12:41:16 PM) Dionne: Right now I have offers under SERVICES

(12:41:19 PM) CoachJacob: Javier, what are you up to this week?

(12:42:03 PM) Guest33159: Jacob, somewhat. The purpose is to find out their big issues so they are addressed. Demographics and concerns are wide ranging. Will look at high level categories. kate

(12:42:12 PM) CoachJacob: packages Sell!

(12:42:17 PM) alicekvd: Hi Jacob!

(12:42:31 PM) CoachJacob: Hi Alice!

(12:42:42 PM) Dionne: Ok, would gathering information on the website also be useful?

(12:42:57 PM) CoachJacob: Pakagify, packification is AWESOME!

(12:43:22 PM) Dionne: right excellent.

(12:43:32 PM) ItsAboutYou: CoachJacob loves to packagify!

(12:43:44 PM) CoachJacob: :-)

(12:43:54 PM) **dorisboomer left the room (quit: Quit: <http://www.mibbit.com> ajax IRC Client).**

(12:44:21 PM) ItsAboutYou: I am not sure which coach used that term 1st, do we know?

(12:44:40 PM) **CoachJacob**: Coach Ken has my vote.

(12:45:04 PM) **Dionne**: education, like a newsletter?

(12:45:16 PM) **ItsAboutYou**: but you use it also, CoachJacob? or did I hear Coach Ken use it on your call?

(12:45:27 PM) **Dionne**: Oh right, or classes? I teach right now, but I can't sell on campus.

(12:46:02 PM) **Dionne**: show my expertise? Something low cost that I get paid for. Ok

(12:46:37 PM) **Dionne**: Oh right, I get it. Right, ok. THANK YOU!

(12:46:46 PM) **CoachJacob**: I will take ownership of packigification.

(12:47:15 PM) **ItsAboutYou**: I did think I heard it from you CoachJacob

(12:47:37 PM) **LisaMarrone**: Uh, oh, the packagification debate is on!!!

(12:47:40 PM) **ItsAboutYou**: so now there is a small fight on

(12:47:41 PM) **CoachJacob**: OOPS! My Bad...

(12:47:57 PM) **CoachJacob**: Coach Ken all the way!

(12:48:08 PM) **SandraMc**: Sound is very choppy on the feed Ken...

(12:48:09 PM) **ItsAboutYou**: okay, I have heard you both use the term...and leave it at that

(12:48:34 PM) **CoachJacob**: Ken and I are brothers in arms, we are cool either way and no need for owners rights!

(12:48:40 PM) **garyloper left the room (quit: Quit: <http://www.mibbit.com> ajax IRC Client).**

(12:49:05 PM) **CoachJacob**: I am thinking T shirts, for the next event!

(12:49:16 PM) **ItsAboutYou**: yes

(12:49:17 PM) **AshleyPorter**: its better now

(12:49:19 PM) **SandraMc**: better now

(12:49:25 PM) **AshleyPorter**: my video was cutting out too

(12:49:30 PM) **Javier**: Hi Jacob, I'm working on creating content as well as crossing the T's and dotting I's with a bookkeeper to begin offering that service again.

(12:49:37 PM) **LisaMarrone**: Hey, it's not a fight, it's entertainment and crowd-gathering drama

(12:49:38 PM) **SandraMc**: it was off and on for a few minutes there

(12:49:46 PM) **ItsAboutYou**: you were just choppy while talking about packagification

(12:50:00 PM) **CoachJacob**: Javier, are you having any problems creating topics or content?

(12:50:16 PM) **AshleyPorter**: id love to do video on google plus

(12:50:29 PM) **veronica [Mibbit@mib-B2A27337.dsl.pltn13.sbcglobal.net] entered the room.**

(12:51:16 PM) **veronica**: www.appzap-esl.com Ken could you take a look at this for ease of info input

(12:51:26 PM) **LisaMarrone**: Have you had a chance to look at the LinkidIn ads yet?

(12:51:37 PM) **BelkiT**: Hi Ken, how about you take a quick look at my website. belkitolman.com not much there but what do you think so far??

(12:51:39 PM) **AshleyPorter**: skype video is not as quality

(12:52:04 PM) **veronica**: cheap hosting

(12:52:20 PM) **CoachJacob**: Ken, out the link up on the screen.

(12:53:17 PM) **mib_i11qnt left the room (quit: Quit: <http://www.mibbit.com> ajax IRC Client).**

(12:53:36 PM) **Dionne left the room (quit: Quit: <http://www.mibbit.com> ajax IRC Client).**

(12:53:43 PM) **CoachJacob**: ken, I meant put the google plus link up on the screen.

(12:54:17 PM) **CoachJacob**: BelkiT are you in the internet 101 course?

(12:54:49 PM) **BelkiT**: No Jacob why does it show????

(12:55:09 PM) **BelkiT**: This is my husbands doing but very em LOL

(12:55:12 PM) **CoachJacob**: I was hoping so I could chat with you on the resource line.

(12:55:29 PM) **LisaMarrone**: belkiT - attractive background there!

(12:55:39 PM) **Javier**: Not yet, my plan is to begin with a list of all the things I am asked often. Then look at the list of Q/A on my professional colleague websites & keep building content. I may need help with pricing the content though.

(12:55:41 PM) **ItsAboutYou**: I have a client that wants to see me and I am going to leave early and go help her assess her health issues today!

(12:56:00 PM) **ItsAboutYou**: I will listen to the remaining later and read the rest of the chat

(12:56:05 PM) BelkiT: as soon as I have a brand LOL

(12:56:13 PM) LisaMarrone: BelkiT who did your background and header

(12:56:21 PM) CoachJacob: Javier, what are the 3 most common reasons someone needs your services?

(12:56:45 PM) **Guest33159 left the room (quit: Quit: <http://www.mibbit.com> ajax IRC Client).**

(12:56:51 PM) LisaMarrone: Thank you, Ken!

(12:56:52 PM) BelkiT: My hubby. It matches my business cards.

(12:56:57 PM) CoachJacob: Javier, get on ym accountability call 5 minutes early if you can Fridays at 3pm.